

Frequently Asked Questions “ENAEX CHALLENGE 2022”

Where and when can I apply?

You can apply through the page <https://www.openinnspiral.com/enaexchallenge>, from April 28 to May 22 until 11:59 p.m.

If I still do not have a company RUT, can I apply?

Yes, it is also possible to participate as a natural person. You only have to complete the mandatory data in the "organization profile" section of the form and then add your personal data in the representative section.

What stage does my solution need to be in before I can apply?

Solutions will be accepted from the MVP stage (minimum viable product), products being marketed, and research in development, among other initiatives that are capable of demonstrating field testing. In this sense, R&D Centers and Universities, Startups, and established supplier companies are included.

If I have more than one solution, can I apply it more than once to the same call?

Yes, but they must be different proposals.

What evaluation criteria will they use?

The criteria to be evaluated and their weights correspond to:

- **Fit with the challenge to be resolved**
- **Degree of maturity**
- **Experience of the team**

What should I send in the application?

You must complete the registration form at <https://www.openinnspiral.com/enaexchallenge> in which you must fill in different fields for a commercial presentation (maximum 15 slides) and optionally you can also attach a Demo video of the solution or the company (maximum 2 minutes)

What should I show in the presentation?

The presentation must explain in detail the problem to be addressed, the opportunity detected, the characteristics of the solution, the business model, its differentiation, and the team. In addition, the fit with the open innovation challenges of the call and any additional information that is relevant to highlight the organization and/or solution must be explained. The presentation must be shared via a link on Google Drive or another similar platform.

If I am shortlisted, what steps follow in the process?

The steps of the call are: pre-selection, preparation, initial demo day, final demo day, and award ceremony. In case of being selected, the team representative will receive an email

with the notice of this, the reminder about the next steps and dates, and the activities to follow.

What are the benefits of participating in this innovation program?

In the case of being shortlisted, you will have the opportunity to present your project before a committee of evaluators made up of representatives of ENAEX and INNPIRAL. On the other hand, in the case of being selected as the winner, there will be a co-contribution for the development of a pilot of the proposed solution for 50,000 USD, after justifying the expenses to be incurred, in addition to executive mentoring by the ENAEX team and INNPIRAL.

Where can I contact you if I have any questions?

In case of any doubt, you can contact us at openenaex@innspiral.com

For more information, check the bases of the call.